

MICHAEL TH. KRIS, MD, FRSM

Physician linking medical sciences with business.

Trained traumatologist with perennial clinical and industrial practices. For more than twenty-five years carrying out of strategic consulting, and hands-on leading & management of projects in the life science business.

Interim/project management in Clinical R&D. Business development / re-organization / consulting / expert opinions in health care.

Linking medical sciences (R&D) with return-of-investment orientated business.

Focus: Client's satisfaction and quick return on investment



Definitions:

- **Managing, Manager:**
A person administrating time and workload to fulfil given tasks in the right manner
- **Leading, Leader:**
A person with sound and substantiated knowledge leading a team with commitment, courage and persuasion to conjointly fulfil given tasks thus acting as an entrepreneur

Since 1985

Self-employed freelancer assigned as Consultant / Interim Manager / Project Manager / Project Leader / Senior CRA
(for tax reasons organized in a limited liability company)

Focus: Linking R&D with business in the healthcare industry

- Hands-on project management/project leading/interim management in the international healthcare business (at site of the client)
 - clinical R&D, medical affairs, medical marketing, health economy
- Expert opinions, Medical Advisory
- Staff and budget responsibilities: depending on the project up to 50 employees and up to 30 m Euros turnover.

Representative Assignments

Clinical Research & Development

1985 up to today

- Hands-on management (senior CRA, senior CTM, senior CPM) to support developing, initiating, monitoring, and closing-out of today 125 plus multi-centre (clinical) research projects phases I-IV, pharmaceuticals, medical devices, medical supplies

For details request list of representative clinical R&D projects

2015 up to date, 0,3 FTE

2014/2016 0,25FTE

2013

2011/2012, 10 months, 0.2 FTE

2010/2012, 20 months, 0.9 FTE

2010/2009, 19 months, 0.2 FTE

2009/2010, 6 months 0.6 FTE

2009, 10 months, 1.0 FTE

2008, 13 months, 1.0 FTE

2007, 5 months, 1.0 FTE

1994, 6 months, 0.5 FTE

1992, 6 months, 1.0 FTE

1985-1989, 1.0 FTE

- Preparing conferences to reach mutual consensus between investigators, sponsors, CROs, development idea, planning, and protocol
- Physician on a honorary basis in a rehabilitation centre
- SWAT support to IIT, medical technology, neurosurgery, Germany
- Sabbatical
- Senior Management Support on site to Department Clinical R&D, Swiss Developer, Project Manager Phase III clinical study, opioids, Europe
- Senior Clinical Trial Project Leader, SWAT Support for US/British CRO, oncology, Europe, worldwide Clinical R&D project, Phase III
- Monitoring & Project management clinical study, vaccines, top 10 pharma, phase III
- Management support to a clinical R&D department, small biotech shareholder company, Germany
- Interim leader to develop a department for clinical R&D major biotech shareholder company, Germany
- Senior Clinical Project Manager worldwide, clinical trial project phase III, responsible for one European country, top 10 pharma
- Interim Leader international clinical development, biotech shareholder company, Germany
- Project management/leading to assess R&D departments (to calculate purchase values / prices) in European health care companies, Germany & Italy
- Interim management to restructure a contract research institute (clinical research, analytics, complete in-patient boarding facilities, 50 employees), business developed by 2.25 m Euros within six months, Germany
- Execution of several clinical trials acting as a CRO

Interim Management, Medical Consulting, Medical Market Research, Business Development in the Healthcare Industry

1985 up to today

2006, 8 months, 0.7 FTE

2005, 6 months, 1.0 FTE

1998, 1 year, 0.3 FTE

1997, 3 months, 0.3 FTE

1997, 5 months, 0.5 FTE

1997 to 2000, 4 years, 0.2 FTE

- Assessing executive summaries on in- and out-licensing projects; several international life science industries
- Senior Medical Advisor to gain CE market authorization for a new heterologous CABG, Med Tech company, USA
- Project management/leading to develop a novel nutraceutical from scratch to European market authorization, production & distribution, foreign industrial company, Germany
- Project management to develop a marketing strategy for a novel orthopedic product line, US company medical devices & supply, Europe
- Project management/leading to develop a novel product line (medical devices & supply) for Europe, Australia, and Africa
- Strategic project management to support M&As, areas medical technology, diagnostics, devices, supply, and equipment (Germany, USA)
- Strategic consulting supporting the development of a novel press- and coding technique, bureau of process engineering (Germany)

- 1997, 3 months, 0.5 FTE
 - Project management/leading of integrative troubleshooting in R&D during corporate development, international pharmaceutical company (Germany, France)
- 1996, 5 months, 0.5 FTE
 - Managing/leading a project of system integration in an European cooperative product development, international pharmaceutical company
- 1995, 3 months, 0.5 FTE
 - Project management to analyze current and prospective epidemiology, diagnostics, and therapy of relevant virus diseases in Western Europe, international pharmaceutical company
- 1995, 1 year, 0.5 FTE
 - Project management/leading to assess ultrasound imaging technique / -systems market in Europe to prepare for purchasing a manufacturer, MedTech company (Germany, USA)
- 1994, 1 year, 0.4 FTE
 - Project management of multi client studies to analyze long-term development in cancer management, international consultancy
- 1994, 3 months, 1.0 FTE
 - Chief representative of shareholders to sell a pharmaceutical company, Germany, selling price tripled versus pre-negotiations
- 1992-2005, 13 years, on average 0.45 FTE
 - Next to numerous small medical consulting projects, responsibility as editor in chief of two B2B magazines in the healthcare business
- 1991, 3 months, 0.5 FTE
 - Project management to support state authorities to restructure a social area, provincial Health Authorities (Spain)
- 1990, 6 months, 0.5 FTE
 - Strategic project management/leading at board level to safe / generate regional jobs in medical technology (assignment by the provincial government and Med Tech company), Germany
- 1989, 6 months, 1.0 FTE
 - Interim management to design and implement an international medical marketing department on board level, multinational pharmaceutical company, Austria
- 1989-1992, 3 years, 0.8 FTE
 - Project team player to found, implement, and lead the German subsidiary of the Stanford Research Institute (SRI International), Frankfurt am Main, operation half in Europe and half in USA

PROFESSIONAL CAREER

1982 – 1984

L.E.R.S.- Synthélabo, München

Leading Medical Director

Staff: nine scientists, budget 20 m DM, development of a research unit from scratch, responsibility for Germany, Austria, and Switzerland, reporting to the headquarters in Paris and Chicago, 75 projects in clinical research

1980 – 1982

Rhône Poulenc Pharma GmbH, Hamburg-Norderstedt

Medical Director

Staff: six scientists, budget 14 m DM

1979 – 1980

Richardson-Merrell Pharma GmbH, Gross-Gerau

Director Clinical Trials

Staff: two scientists, budget 4 m DM

1974 – 1979

Landeslinik Vorarlberg / Austria and university Hospital Essen (Prof. Dr. med. K. P. Schmit-Neuerburg)

Doctorship and specialization in emergency surgery & traumatology, emergency ambulance, ambulance helicopter, intensive care unit, instructor for the fire brigade, scientific work and publications

Additional relevant professional activities

Since 1968	Specialized journalist , medicine, medical technology, health, research and development, marketing, B2B, health policy.
Since 1996	Editor in chief , ManagementReport Health (ISSN 1863-1479), European NetworkGuide Health Care (ISSN1861-3187), and website www.m-r-h.com

EDUCATION AND QUALIFICATIONS

1966 - 1974	Medical studies at the universities of Munich, Germany, and Vienna, Austria, graduation, medical authorization in Germany and Austria
Sideline job	Worldwide reporting on medical conventions for a medical journal (Medical Tribune)
Citizenship	German
Languages	German, English, French, Italian, "Bankish"
Industry lines	Hospitals, international exploratory pharmaceutical industry, contract research organization (clinical research), medical technology, medical devices & supply, life science industry
Other skills	MS Office, desktop publishing (ADOBE InDesign)

Fellowships

- RSM Royal Society of Medicine, London
- SCT Society for Clinical Trials, Inc., Philadelphia, PA, U.S.A.
- I.F.A.P.P., German chapter of the International Society for Pharmaceutical Medicine (DGPharMed)
- I.U.B. International Union of Biochemistry
- BJV Bavarian Association of Journalists

Publications and expert opinions

- More than 70 scientific and numerous popular publications, health area
- More than 100 ghost-writer publications in medical journals
- More than 100 publications / essays / articles in popular journals
- 80 medical (clinical) expert opinions, according to the German Drug Law
- 115 second expert opinions (approved expert at the German Drug Authority [BfArM])